

PAY-FOR-PERFORMANCE CUSTOM INCENTIVE PROGRAM



DC
SUSTAINABLE ENERGY
UTILITY

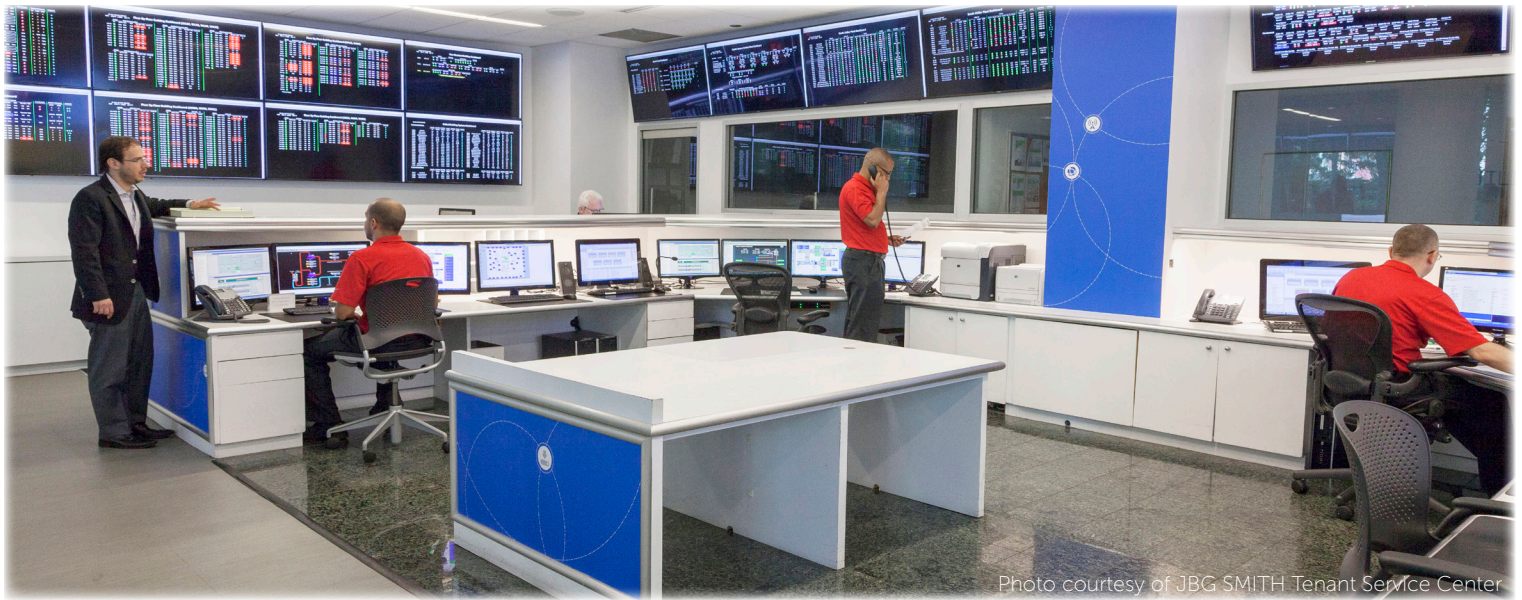


Photo courtesy of JBG SMITH Tenant Service Center

GET PAID FOR THE ENERGY YOU SAVE.

The DCSEU Pay-For-Performance (P4P) program offers incentives for energy conservation measures based on pre- and post-project metered data that is used to determine actual energy saved. Work with a DCSEU Participating P4P Contractor to explore opportunities, or connect with a DCSEU Account Manager to learn more.

IS MY BUILDING OR PROJECT A GOOD P4P CANDIDATE?

The P4P program is designed for commercial and institutional buildings larger than ~100,000ft² that are planning, have completed, or are undergoing complex, multi-measure, behavioral, and/or operational changes.

Projects may be eligible for the P4P program if:

- Target project savings are greater than **5% reduction** of annual energy consumption
- Annual target project savings exceed **100,000 kWh** of electricity or **500 MMBtu** of natural gas
- **Metered data** is available, such as 15-minute interval electric or monthly natural gas data

New construction does not qualify for the P4P program. New construction and efficiency projects at buildings where metered baseline information is not available may still qualify for other DCSEU commercial programs.

PAY-FOR-PERFORMANCE OPPORTUNITIES

The DCSEU can help you identify opportunities in your building or portfolio of buildings. There are a number of energy-saving projects for which the DCSEU P4P program may be particularly well-suited, including:

- **Complex, multi-measure** efficiency projects where it is difficult to estimate savings
- **Re-commissioning** and **retro-commissioning** of existing equipment
- **Interactive effects** of the implementation of **multiple energy conservation measures**
- **Advanced building controls** and upgraded **building automation systems**, such as thermostats and sensors
- **Energy Management Information Systems** used to identify and implement efficiency measures

To learn more or to become a Participating P4P Contractor, visit [DCSEU.com/PayForPerformance](https://www.dcseu.com/PayForPerformance).

TRACK & REWARD YOUR ENERGY SAVINGS.



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PAY-FOR-PERFORMANCE (P4P) PROGRAM. Through the P4P program, the DCSEU will use pre- and post-project metered data to determine and provide incentives for actual energy saved over time.

IDENTIFY SITE OPPORTUNITIES

Work with a DCSEU Account Manager to determine if your site(s) is an eligible Pay for Performance candidate.

The DCSEU will confirm project qualification within one month.

ESTABLISH BASELINE

Provide utility data, project plans, savings targets, investment commitment documents, and other materials as needed to the DCSEU.

The DCSEU will establish your normalized baseline energy usage and use that information to draft an Incentive Agreement (IA) in one to two months.

COMPLETE PROJECT

Review the DCSEU Incentive Agreement and agree to structure and conditions of enrollment.

Complete your energy efficiency improvements within one year.

POST-PROJECT ANALYSIS

The DCSEU will inspect your project while under way or upon completion of the project.

The DCSEU will complete a post-project analysis and determine the expected energy savings within one month of inspection.

RECEIVE INCENTIVE

Receive your pay-for-performance incentive within the agreed-upon timeframe.

Work with a DCSEU Account Manager to determine how your site(s) could benefit from subsequent energy efficiency measures.

EACH PROJECT IS UNIQUE.

The DCSEU offers varying incentives based on factors such as project cost, scope of the project, duration of the project, total energy saved, and funding availability.

CONSULT AN EXPERT TODAY.

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